

Q4

Year-end report 2024

Record-high sales volume
and earnings for the year

Accelerating growth in fourth quarter

- Sales volume increased by 21 percent to 130 ktonnes (108) — market share gains in stable markets
- Shandong acquisition completed and being integrated. Quick ramp-up to break-even. Helps market share gains, but impacts cash flow
- Sales volume growth and improved productivity offset price pressure
- Adjusted operating profit increased to SEK 324 million (245)
- Best-ever full-year volume, earnings, and sustainability results



Increased market share in stable markets drove good growth in all geographies

Q4 2024 year-on-year sales volume growth

	Gränges Americas	Gränges Eurasia	Gränges Group
Automotive	→	↗	↗
HVAC	↗	-	↗
Speciality packaging	↗	↗	↗
Other niches	↗	↗	↗
Total	↗ 17%	↗ 24%	↗ 21%

↗ >+3% → -3% to +3% ↘ <-3%

A new chapter for Gränges Asia

- Successful completion of acquisition of 160 ktonnes production facility in Shandong, China
- Provides scale, cost, and partnerships needed for continued competitiveness in Asia
- Breakeven reached in December by fast market share gain of 90 ktonnes annual volume, relatively low-margin. Impacts working capital
- Focus forward is to retain volume while optimizing price, mix and cost...
- ...aiming to reach ambition for transaction to contribute to EPS already from 2025

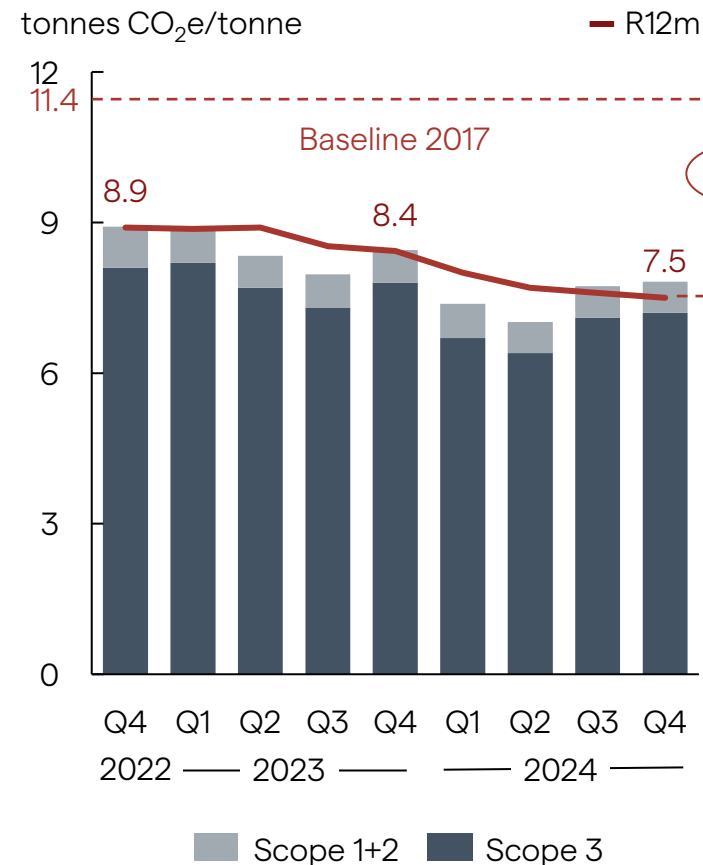


Continued strong sustainability performance

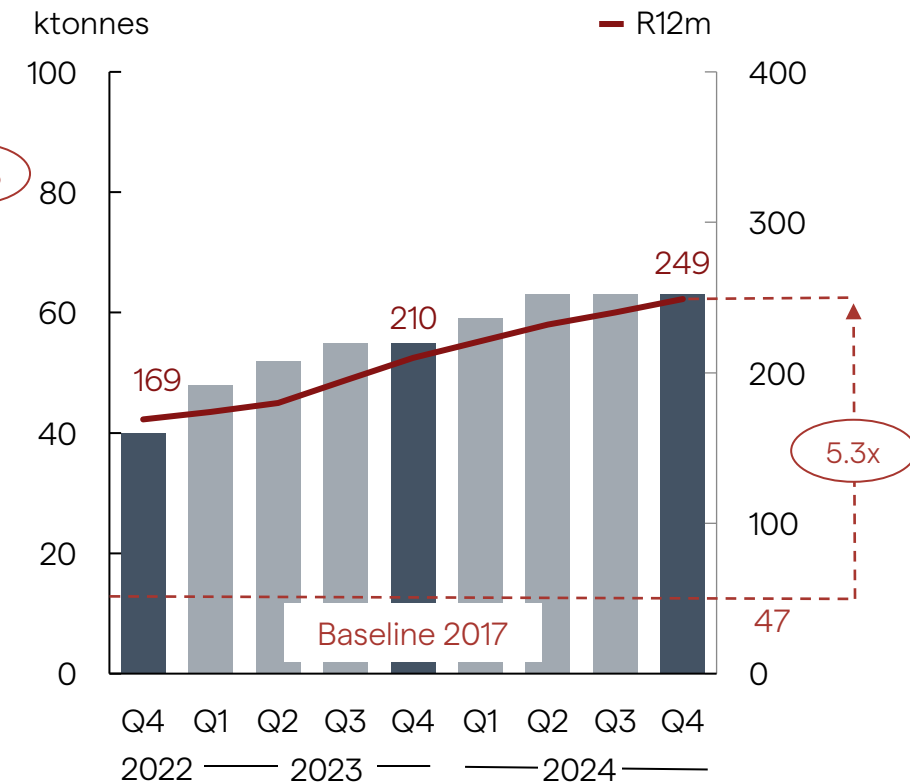


- Continued decarbonization progress, reaching all-time-low for the full year
- Record-level recycling in both volume and share for full year
- New Green and Sustainability-Linked Finance Frameworks published

Carbon emissions intensity



Sourced recycled aluminium

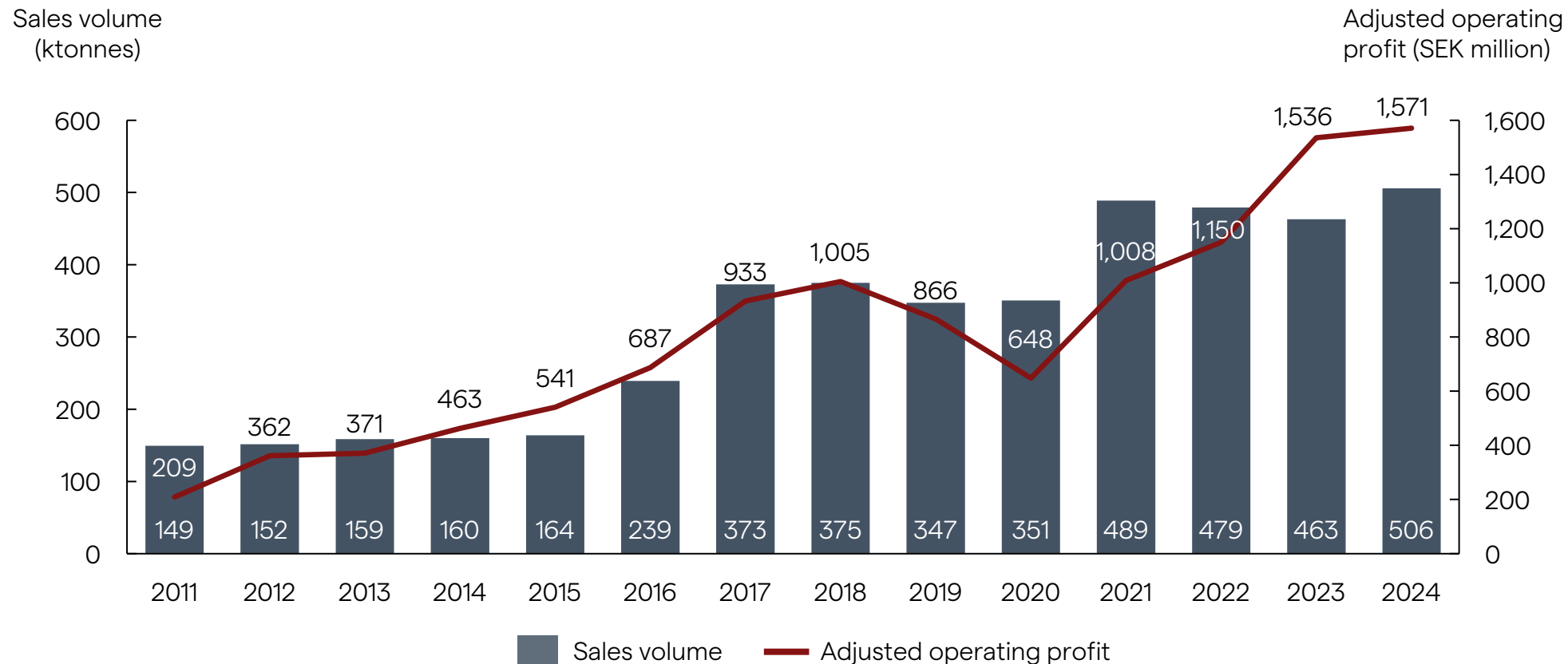


Note: The facility in Shandong, China, is not included in the sustainability data in the year-end report.

Record full-year sales volume, adjusted operating profit, and net profit



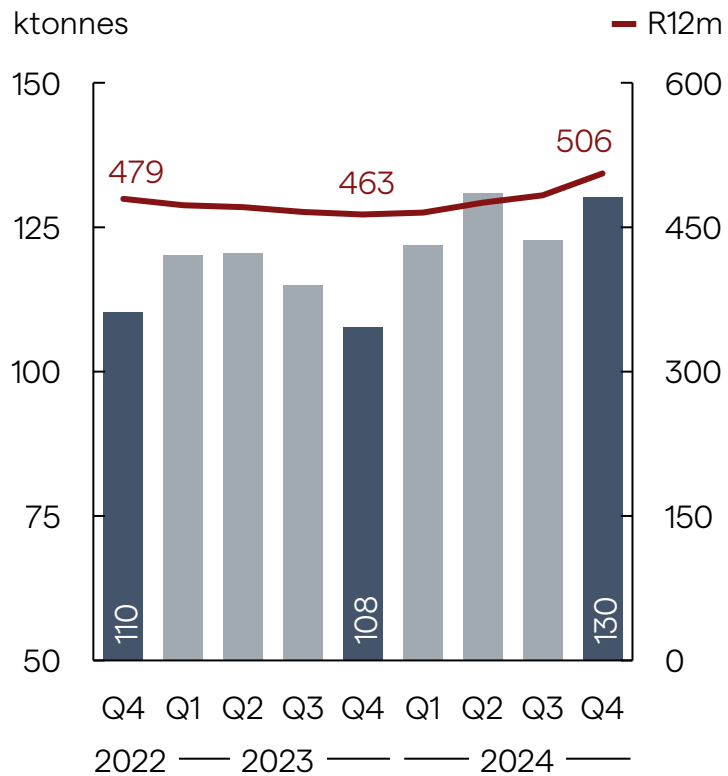
Sales volume and adjusted operating profit



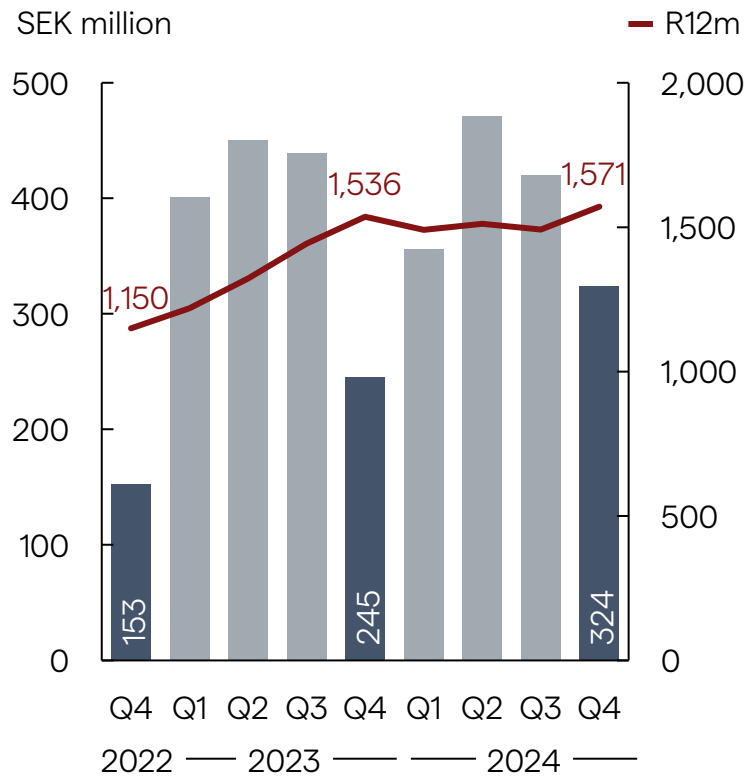
New business and improved cost productivity supported earnings growth



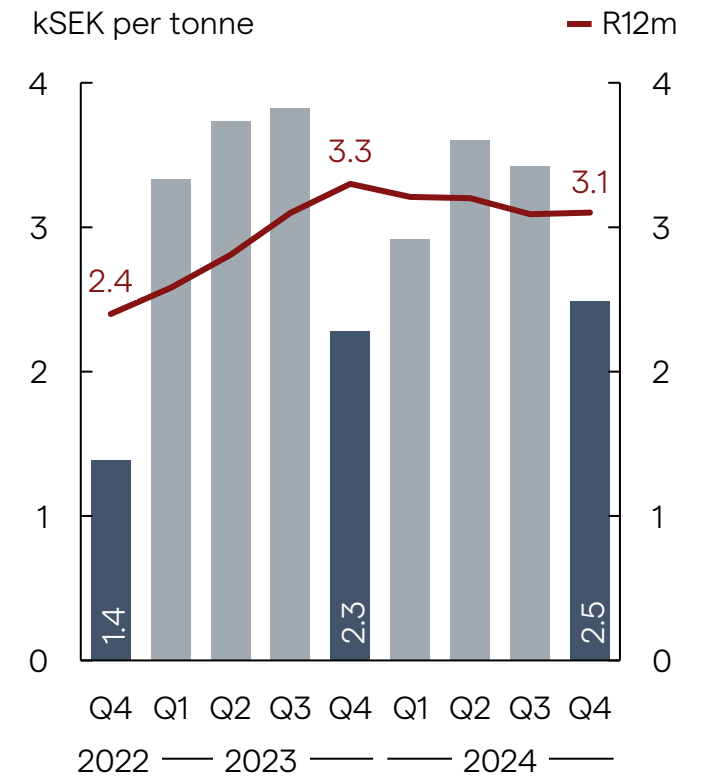
Sales volume



Adjusted operating profit



Adjusted operating margin



Financial overview Q4 2024



SEK million	Q4			January - December		
	2024	2023	Δ	2024	2023	Δ
Sales volume, ktonnes	130.3	107.7	21.0%	505.8	463.2	9.2%
Net sales	6,184	4,967	24.5%	23,506	22,518	4.4%
Adjusted operating profit ¹	324	245	32.2%	1,571	1,536	2.3%
Adjusted operating profit per tonne, kSEK	2.5	2.3	0.2	3.1	3.3	-0.2
Operating profit	276	245	12.6%	1,523	1,576	-3.3%
Profit for the period	175	108	63.0%	1,010	1,010	0.1%
Earnings per share ² , SEK	1.67	1.01	0.66	9.51	9.48	0.03
Adj. cash flow before financing activities ³	-905	693	n/a	63	2,826	-97.8%
Return on capital employed, R12, %				11.9	12.2	-0.3 ppt
Financial net debt / adjusted EBITDA, R12				1.8	1.1	0.6

1. Adjusted for items affecting comparability

2. Attributable to the owners of the parent company, diluted

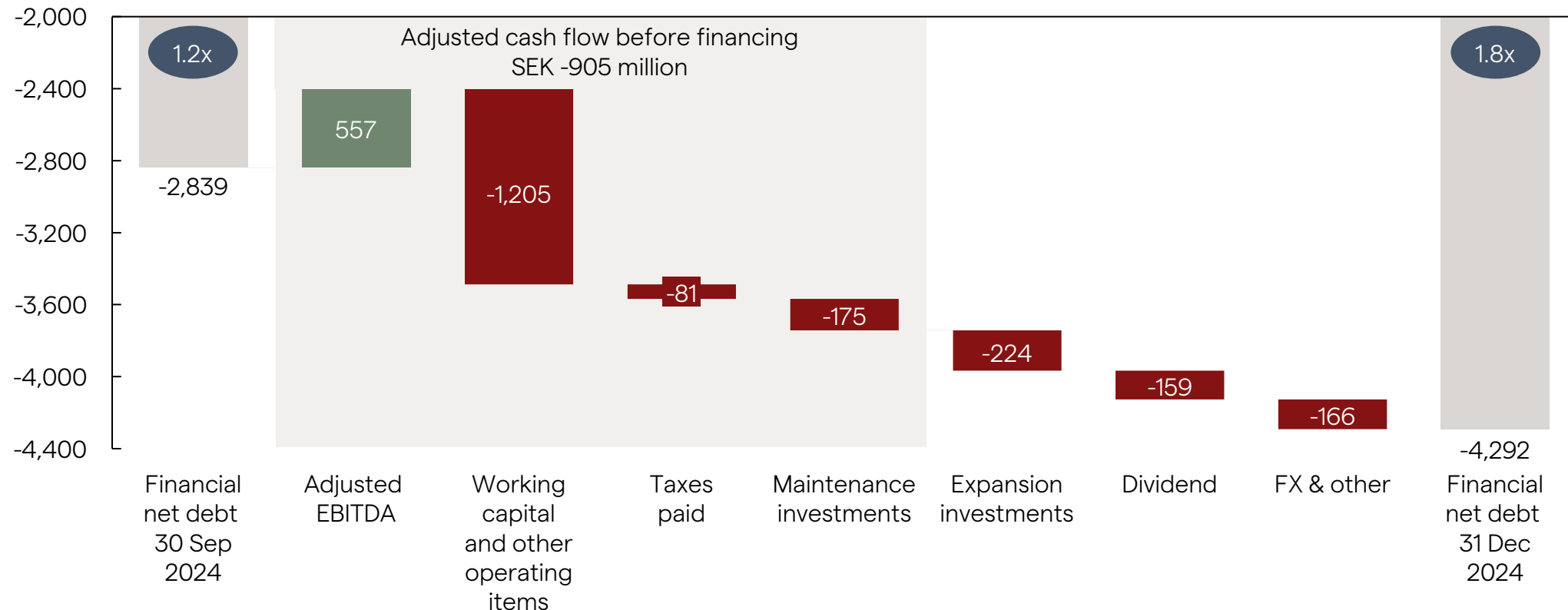
3. Adjusted for expansion investments and acquisitions

Increased net debt in the fourth quarter driven by working capital build-up in Asia



Change in financial net debt

SEK million



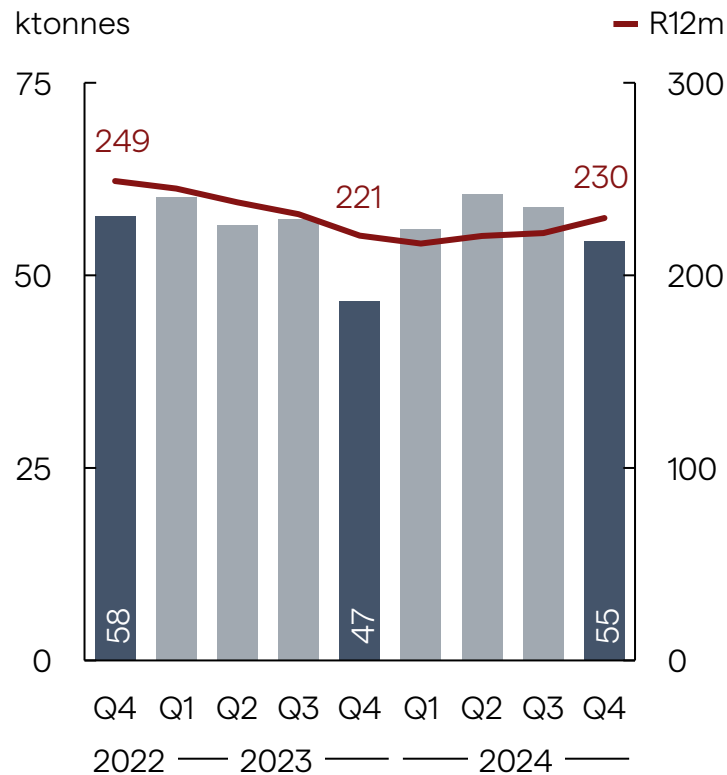
● Financial net debt over adjusted R12m EBITDA

Gränges Americas Q4 2024: Improved demand and new business gains

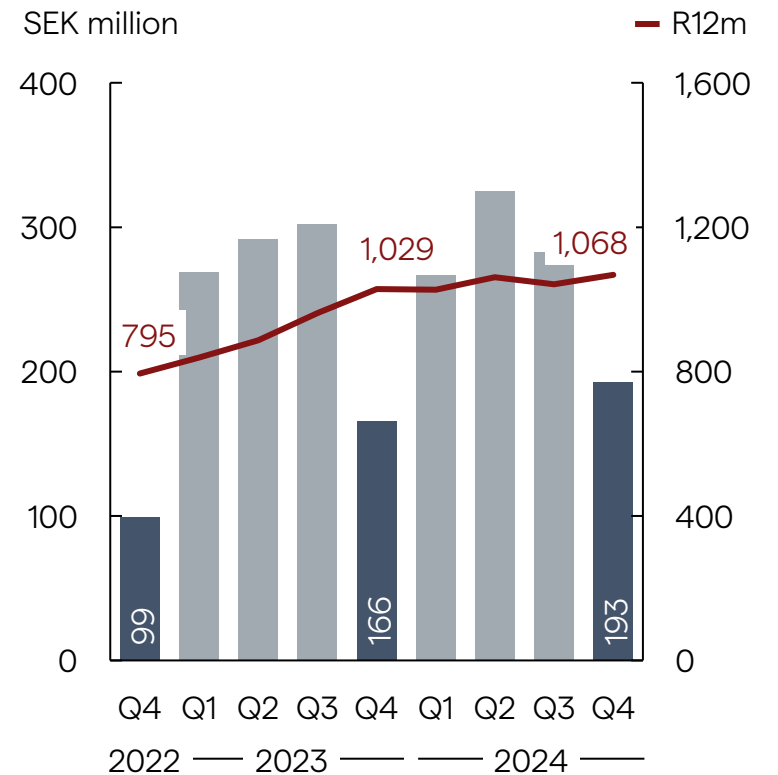


- Improved customer demand except for in automotive
- Sales volume increased 17% vs last year supported by new business gains
- Improved productivity and metal management
- Operating profit was SEK 193 million (166)

Sales volume



Adjusted operating profit

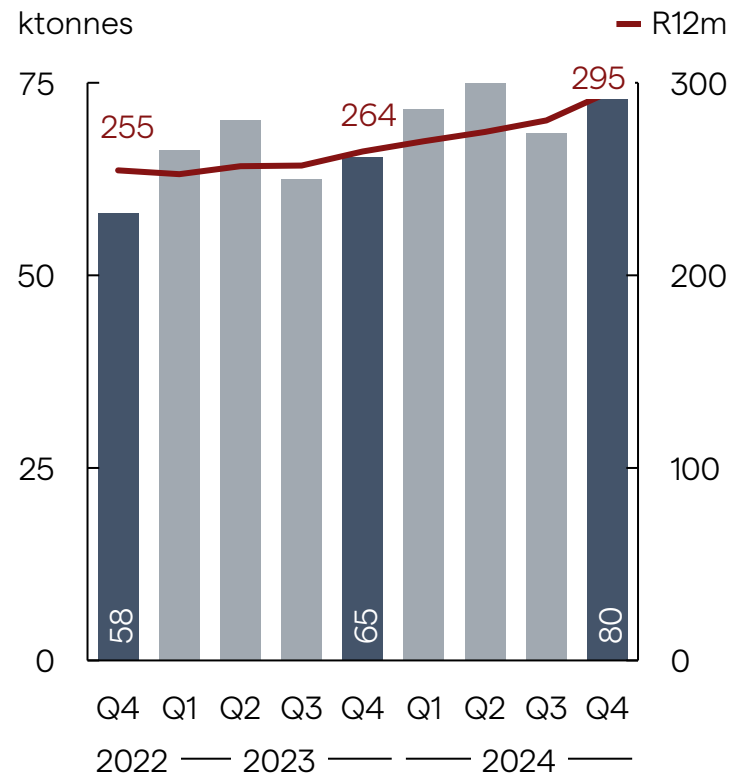


Gränges Eurasia Q4 2024: Improved demand and Shandong ramp-up

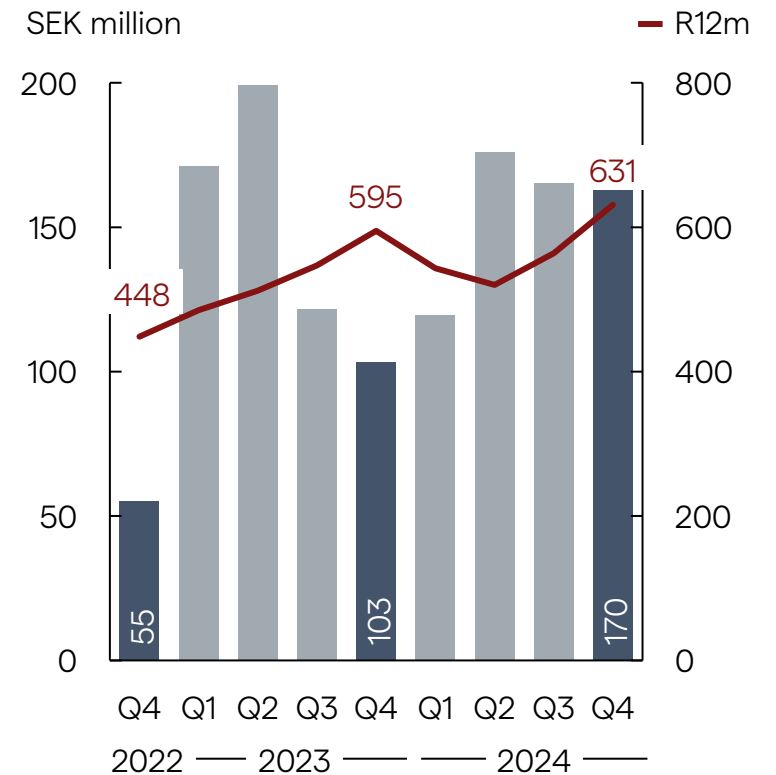


- Successful ramp-up of Shandong operations
- Improved customer demand in most markets
- Sales growth supported by new business gains
- Sales volume increased by 22% vs last year¹
 - Europe +8%
 - Asia +41%
- Adjusted operating profit was SEK 170 million (103)

Sales volume



Adjusted operating profit

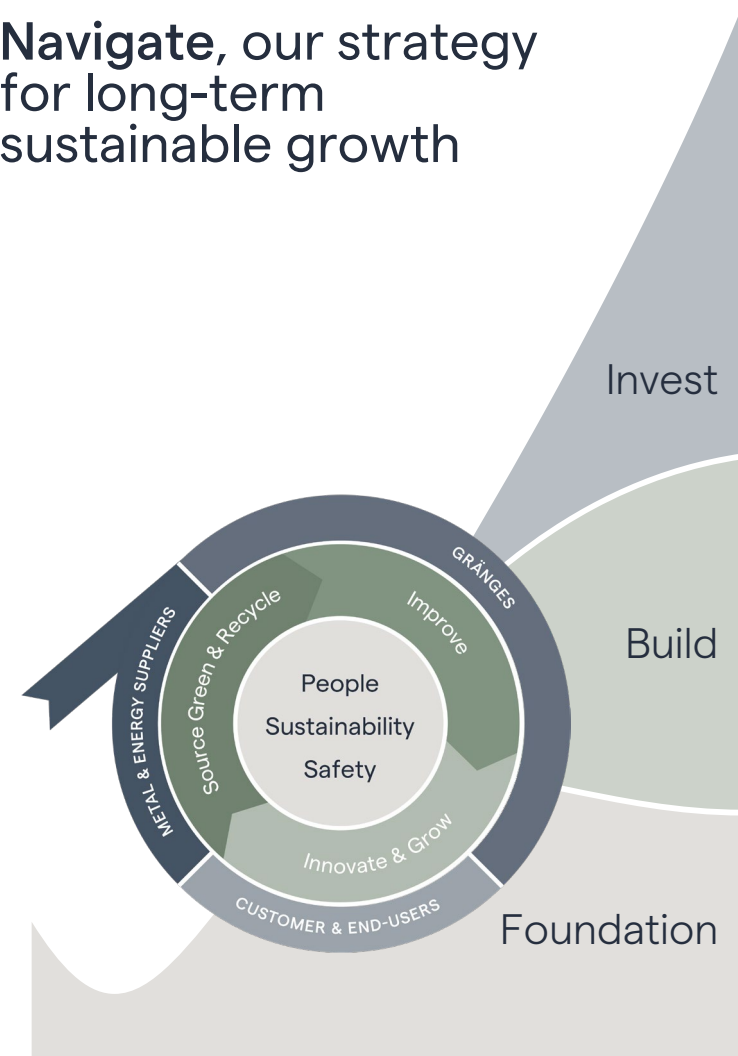


1. Refers to total sales volume, external sales volume growth was 24% in the fourth quarter.

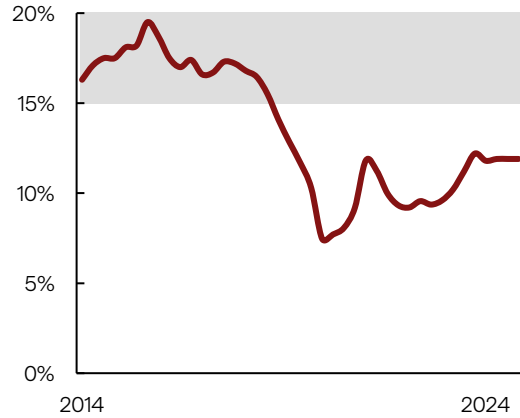
2024 marked completion of first phase of Navigate

- In 2024, we finalized the 1st phase of Navigate, creating a solid foundation for sustainable growth
 - Net profit increased 70 percent since 2021
 - Recycling +400% and carbon intensity -35% since 2017, on track to 2040 net-zero target
 - Multi-year expansion program to 800 ktonnes capacity fully available 2H 2025, +40% up over 2021
 - Significant diversification helps stabilize volumes and earnings
 - Strong team of 3,500 people in Americas, Europe and Asia
- Next phase: building a leader with increased utilization and optimized price/cost/mix
- As no more large capacity programs in plan, opportunity for better cash conversion in 2025

Navigate, our strategy for long-term sustainable growth



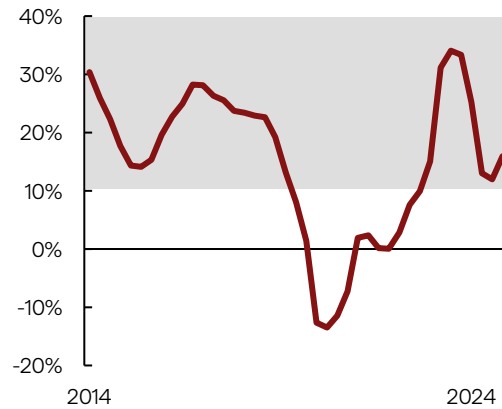
Good performance towards long-term financial targets during 2024



Profitability

Return on capital employed

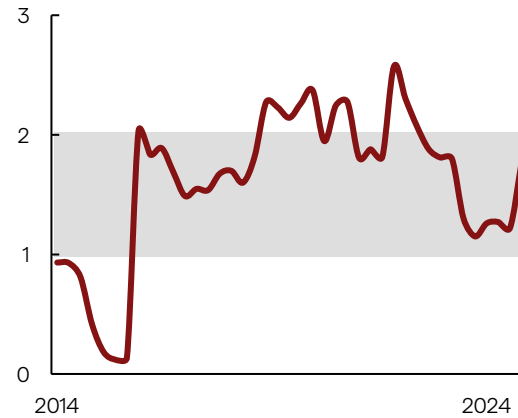
>15%



Profit growth¹

Average operating profit growth

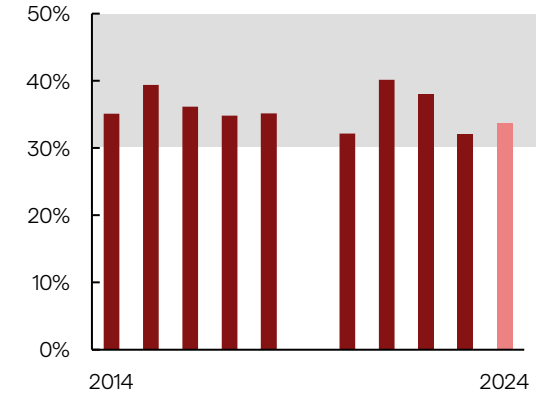
>10%



Capital structure

Financial Net Debt normally between

1-2x EBITDA



Dividend²

Percentage of profit for the year

30-50%

1. Chart shows 3y CAGR for R12m adjusted operating profit 2. Dividend for 2024 refers to the Board of Directors' proposal to the Annual General Meeting

First-quarter outlook

- Aim to retain new business enabled by the Shandong acquisition (~90 ktonnes annual volume) at break-even profitability, and then improve
- On a like-for-like basis, expect muted demand and some market share gains to result in a mid-single-digit sales volume growth in the 1st quarter
- We expect negative effects from price pressure, labor cost inflation, scrap prices, and Chinese export taxation...
- ...which we aim to continue to offset by volume growth, cost reduction and productivity improvement. We also target improved cash flow
- Good confidence for 2025 based on foundation for growth created in first years of Navigate plan



Q&A



GRÄNGES